



## Leaders in agricultural insurance

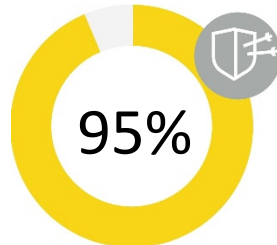
AKS Legal is a boutique law firm that has been developing agri-insurance as a separate practice area since 2013. We combine experience of representing clients in the most complex court cases with in-depth knowledge of insurance industry.

“ We shall certainly be of use to each other. Our acquaintance will certainly be mutually beneficial, especially if you are an agricultural insurer.



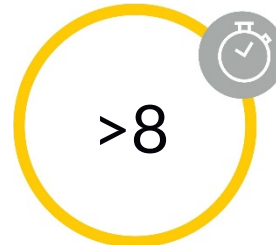
### Agricultural insurance litigations

We handled. Largest experience in agri-insurance litigations



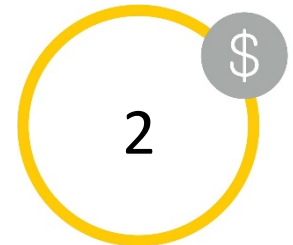
### Disputes won

In agricultural insurance from 2013



### Years in market

All this time we have been engaged in agricultural insurance. More than 15 years in complex litigations



### Largest lawsuits

Related to crop insurance in Russia. Won by our team.

We are referred by leaders of the agricultural insurance market

**RSKhB-Insurance**  
**National Agricultural Insurers' Association**  
**Rosgosstrakh**

### Helping with agricultural insurance at all stages

We do almost everything, if not everything, in this field at expert level. Legislation, insurance regulations, claims handling, forensics. We could go on for hours describing this. But agricultural insurance litigation is our forte.

### Representing insurers

For many years, we have defended insurers and insurer associations in agricultural insurance litigation - without conflict of interest. We develop case law, which we then apply together with you.

## Creating precedents in agricultural insurance

Any compilation of agricultural insurance case law will inevitably include our cases, many of which have become precedents.

2013

### LONG TERM PERSPECTIVE

We develop effective strategies and tactics for a range of related cases as well as within a single litigation. We are inventive in our evidence and effective in the long run - we still have something to say to court in the second year of litigation, when opponents are already exhausted and repetitive. We write sensibly and in detail and literally prepare for every hearing. Many of our clients become repeat clients after experiencing this in practice.



2019

### APPLE ORCHARD CASE

You may want to read about our highly regarded court case, the Apple Orchard Dispute. Here is the link. The case involved 28 court hearings, we prepared more than 50 voluminous procedural documents, obtained more than 10 expert reports, successfully interrogated a "hostile" witness, tracked down the creators of apple varieties, used images from a quadcopter and satellite imagery.



Case No A54-9213/2017

[www.aks-lawfirm.ru/spor-o-yablonevykh-sadakh.pdf](http://www.aks-lawfirm.ru/spor-o-yablonevykh-sadakh.pdf)

2020

### VIEW FROM SPACE

We labored long and finally succeeded in getting the courts to recognize space surveillance as evidence in agri-insurance. It was our cases in which the courts began to use space observation as evidence.



Case No A54-9213/2017  
Case No №A40-306559/2019  
Case No №A41-10120/2020



## Court practice favoring the insurer

Our successful work has resulted in court practice that includes both typical and unique (one-off) agricultural insurance precedents, including:

Disputes about the criteria of natural phenomenon

Loss from non-insured events, "phenomena preceding liability"

Violation of sowing / harvesting schedules

Lack of notification of the beginning of harvesting

Sowing of non-regionized crops

Violation of technical requirements in agriculture

Defining biological / standing crop yields

## Ready for non-standard situations

“ Once an opponent brought a bush of winter rape to court and placed it on the judge's table. We were able to use this situation to our client's advantage and used the "visual aid" to explain the validity of the insurance company's position, winning the case as a result.



## We advise on all types of agricultural insurance



Plants



Animals



Perennial  
plants



Aquaculture



Other life forms, if you  
have accepted them  
for insurance

### Minimizing forensic examinations

As you know, their outcome is unpredictable in advance, so we try to ensure that our Client does not participate in the "lottery".

### Resisting improper "schemes" and illegal practices

Successfully, because we know in detail how the market works.

# AKS Legal

## Leaders in agricultural insurance

AKS Legal was included in the ratings PRAVO-300 and Leaders of the Legal Services Market of Kommersant in the Insurance Law category.

Pravo-300 has recognized Kira Svintsova (Partner at AKS Legal) and Ruslan Kozhevnikov (Senior Lawyer at AKS Legal) as recommended lawyers in the field of insurance.

We would be happy to get to know you — we definitely have areas for cooperation.

Respectfully yours,

AKS Legal

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